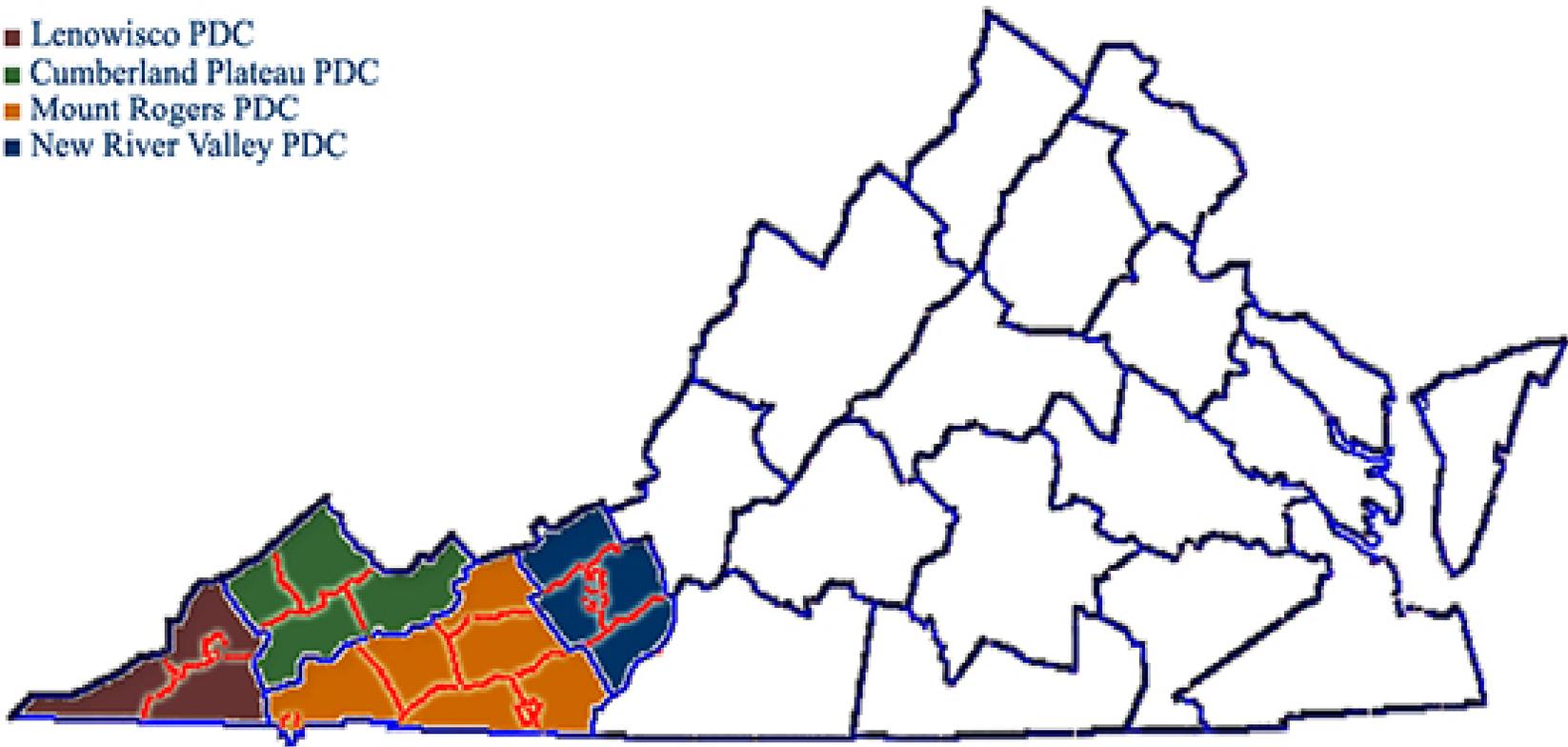


What to do before the plant closes.....

Dr. J Mark Estepp
Southwest Virginia Community College

Our reality...

- Lenowisco PDC
- Cumberland Plateau PDC
- Mount Rogers PDC
- New River Valley PDC



Our reality.....

- 41 furniture plants have closed in Virginia since 2000.
- Coal mining jobs have declined, particularly with EPA mining permit issues. (now more wind energy jobs in America than coal)
- Gas, timber and logging are stagnant.
- Some growth in IT/call center operations in our region.

Here's what we suggest.....



How we sometimes approach a business in trouble (or one not in trouble!)

What to do before the plant closes.....

CENTER FOR COMMUNITY WORKFORCE AND ECONOMIC DEVELOPMENT

Workforce Solutions

- Technical, business and industry training

Lifelong learning

- Continuing ed and evening program

The Innovation Center

- PTAC and SBDC

**Mission: To align priorities strategies and resources
with economic development partners in our region**

What to do before the plant closes.....

- Rapid Response Team.....



What to do before the plant closes.....

- Succession planning.....



What to do before the plant closes.....

- We keep our ear to the ground....



What to do before the plant closes.....

- We adopt a business....



We support companies in a time of storm....



We don't disappear.....



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What to do before the plant closes.....

- Just remember....

When you're through changing, you're
through!!!!