



**Mark Patterson,
CEO & General Manager**

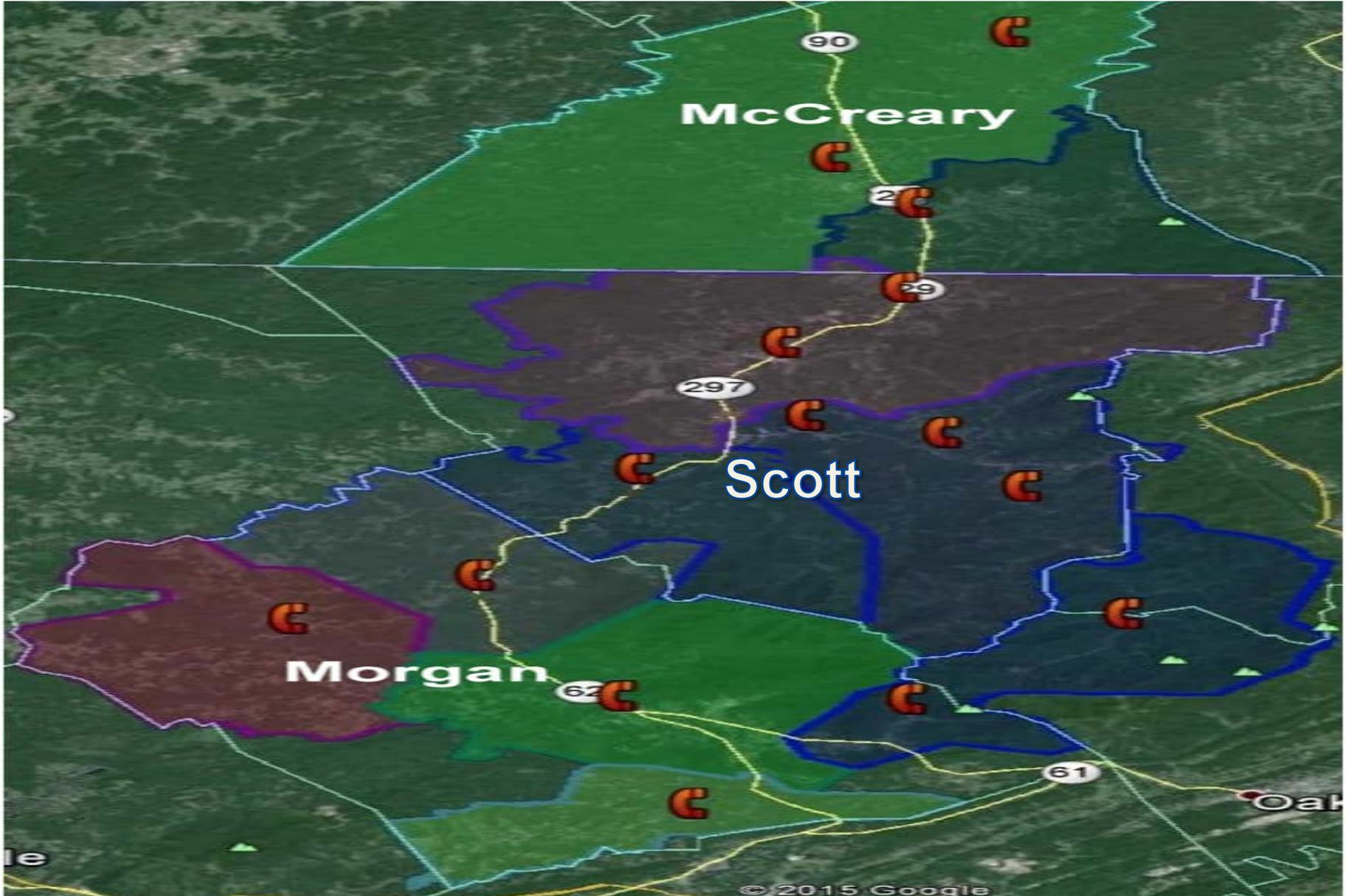
HTC – Technology and Tradition, A Winning Combination!

Highland Telephone Cooperative, Inc. has been the local telephone company serving areas in Morgan, Scott, and McCreary counties since 1955. We were created by local citizens to bring basic telephone services to rural areas of these counties at a time when none existed. We have a legacy of providing outstanding service for more than 60 years. Our members know that they can trust us to build upon this legacy in the future!

Building a FIBER Network

In 2010 HTC embarked upon a network build-out that in earlier decades would have taken half a century to complete. Yet, months before the 2015 deadline, HTC had provided 100% of our service area with over 2,700 miles of fiber! Our customers now have access to broadband internet, digital television, and reliable telephone service delivered across our world-class fiber network.

HTC Service Area



PHOTOS OF PROGRESS



Broadband Penetration

Broadband Penetration by Exchange - JULY 2016

<u>Exchange:</u>	<u>NXX:</u>	Customers	With Broadband	Penetration Rate per NXX
Deer Lodge	965	798	530	66%
Oakdale	369	620	377	61%
Petros	324	550	345	63%
Sunbright	628	783	535	68%
Wartburg	346/135	2211	1368	62%
Subtotal Morgan Co.		4,962	3,155	64%
Huntsville	663/319	1927	1076	56%
Oneida	569/286	4521	2593	57%
Robbins	627	801	525	66%
Subtotal Scott Co.		7,249	4,194	58%
Pine Knott	354	1387	655	47%
Stearns	376	2691	1117	42%
Subtotal McCreary Co.		4,078	1,772	43%
GRAND TOTAL		16,289	9,121	56%



THANK YOU!