October 6, 2020

INvestments Supporting Partnerships In Recovery Ecosystems (INSPIRE) Initiative Workshop
Agenda

1. Welcome!  
   Britt Jones & Federal Co-Chairman Tim Thomas

2. Overview and Objectives of the Program  
   Andrew Howard

3. Overview of RFP  
   Britt Jones & Karen Fabiano

4. Question & Answer
Background
Appalachian Region

- 13 states
- 420 counties
- 205,000 square miles
- 25 million people
- 73 local development districts
ARC VISION STATEMENT
Appalachia is a region of great opportunity that will achieve socioeconomic parity with the nation.

ARC MISSION STATEMENT
To innovate, partner and invest to build community capacity, and strengthen economic growth in Appalachia.
Economic Distress v. Drug Overdose
INvestments Supporting Partnerships In Recovery Ecosystems (INSPIRE)

**What is INSPIRE?**
- The purpose of this initiative is to help individuals in recovery get the support services and training they need to maintain recovery and successfully enter or re-enter the workforce.

**Why did ARC create the INSPIRE Initiative?**
- This effort is informed by earlier and on-going work of the ARC’s Substance Abuse Advisory Council, including six Recovery-To-Work Listening Sessions held in the region in Summer 2019.
ARC Strategic Plan and State Plans

• ARC Strategic Plan, *Investing in Appalachia's Future: ARC's Five-Year Strategic Plan for Capitalizing on* Appalachia's Opportunities 2016–2021, **Goal 2: Ready Workforce:** Improve the education, knowledge, skills, and health of residents to work and succeed in Appalachia.

• If a project includes ARC counties from more than one state, applicants need to demonstrate how the proposed project aligns with each ARC state plan, specifically how the project supports a ready workforce.
The recovery ecosystem in Appalachia is complex, spanning multiple sectors, to include; health, mental health, social work, criminal justice, housing, income support, transportation, education, and employment services. The availability of services to support the recovery ecosystem varies in each community, determined by a number of factors such as existing recovery infrastructure, prevalence of stigma, resources and funding, employment opportunities, and the length of time and experience communities have in working to address the crisis.
Partnerships

Overall project team membership can be comprised of, but is not limited to, the following types of organizations:

- Economic development organizations
- Local governments
- Planning organizations and development districts
- Labor unions and labor-management apprenticeship programs
- State and local workforce agencies
- Institutions of higher education, including (but not limited to) community colleges and other job training and adult education providers
- Not-for-profit and community-based organizations including community action agencies that provide supportive services and human services providers
- Chambers of commerce, industry and trade associations, local and regional business owners, and other representatives from the private sector.
Important Reminders

• Letters of Intent due October 16, 2020 at 5 PM Eastern Time

• Letters of Intent required for Implementation and Planning grants

• Letter of Intent template available at www.arc.gov/SUD

• Failure to submit Letter of Intent by due date disqualifies applicant to submit full application

• Final application due November 13, 2020 at 5 PM Eastern Time
Grants Overview

Eligibility
• Local development districts
• Native American tribes or a consortium of Native American tribes
• States, counties, cities, or other political subdivision of a state, including a special purpose unit of a state or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions
• Institutions of higher education or a consortium of institutions of higher education
• Public or private non-profit organizations or associations
Grant Activities

Implementation grants

- Organizations with linkages to various sectors that may include employers, social services, treatment/recovery, criminal justice systems, and educational vocational training institutions, among others;
- Peer support systems (if other funding sources are not available), e.g. peer recovery specialists, 24/7 access to peer support services;
- Health/behavioral health networks that support SUD recovery;
- Job training programs (classroom, on-the-job) that have a demonstrated focus on serving those in recovery and incorporate recovery services with appropriate evaluation measures;
- Recovery to work transportation solutions (if other funding sources are not available);
- Liaison positions that educate and strengthen collaboration among employers;
- Workforce development agencies;
- Infrastructure supports, such as housing, income support and soft skills development;
- Innovative, pilot concepts designed to address the economic impacts of the substance abuse crisis in Appalachia.
Grants Overview

Planning Grant Activities

- Developing of strategies/plans for strengthening partnerships/coalitions/consortia with the addition of new partners;
- Conducting community needs assessments, including input from those in recovery. In addition to exploring the need for direct recovery services, the assessment should explore the community’s infrastructure to support this effort, including housing, transportation, and social services;
- Developing short-term/long-term training and employment readiness plans;
- Developing education programs for employers on sample human resource policies, positive supervisory practices, and development of methods to organize and use employee peer support services;
- Developing service delivery and sustainability plans.
Application Elements

Project Description
• Identify behavioral health services, training, job placement and support activities
• Explain how the proposed elements
• Identify by name the workforce development organization(s), training provider(s), and organization(s)
• Explain how the organization(s), provider(s), employer(s), and other partner(s) are strategically positioned to support the services and activities that will help to expand or create a recovery ecosystem.
• Explain how the proposed project will assist employers in meeting their workforce and business needs
• Explain how the project expands or creates linkages
Application Elements

Timeline
• List the project deliverables
• Provide a timeline for each deliverable
• Identify key personnel who will execute each deliverable

Additional items
• 50-page limit this total includes both the narrative and the uploaded attachments
• The narrative must be limited to 15-pages, single-spaced in 12 font size.
• Please include executive summary (this will be found on the application doc)
Application Review
High Level Overview

• Statement of Need
• Strategic Alignment
• Project Description
• Partnerships
• Projected Outputs and Outcomes
• Budget and Budget Narrative

• Applications must meet minimum criteria

• Applications will be scored up to 100 points
Statement of Need
Up to 30 Points

• Description of service area
• List of ARC counties
• Target population description
• Community needs tied to SUD
• Identify gaps in behavioral health, training and support services

• Provide third-party documentation related to SUD
• Provide third-party documentation related to local economic impact
• Community capacity expand or create recovery ecosystem
• Identify economic and workforce challenges
• COVID-19 challenges
Strategic Alignment
Up to 12 Points

• Align with ARC strategic Plan Goal 2
• ARC State Plan(s)
• More than 1 state need to align with each ARC State Plan
• Identify needs of businesses, including organizations provide wraparound services for individual recovery

• Required documentation includes the following:
• Letters from local businesses or groups demonstrating need or labor market analyses conducted by federal or state sources
• Letters of support from organizations provide wraparound services for individuals in recovery demonstrating need for services
Project Description
Up to 29 Points

• Project design
• Identify training, job placement and support activities
• Proposed elements meet the needs of businesses and target populations
• Identify workforce development organizations, training providers and organizations providing wraparound services for individuals in recovery
• Explanation of organizations and providers strategically positioned to support services and activities to expand or create a recovery ecosystem
• Explanation of project assist employers in meeting workforce and business needs
• Description of project expanding or linking workforce development organizations, training providers and organizations providing wraparound services
• Workplan, timeline and key personnel
Additional Tips Project Description

• Proposals should leverage program funds from multiple sources (public and private)

• Must have multiple stakeholders (private, public, nonprofit sectors, multiple disciplines)

• Strong evidence of input and engagement from community with planning and project design

• Clear understanding of each partner's roles

• Demonstration of community and regional commitment with combination of resources
Partnerships
Up to 6 Points

• Submission of at least three letters of engagement from partners participating in the proposal

Additional Tips:

• Expectation to assemble new or existing partnerships including community and economic development stakeholders serve on project team

• Collaborations should include health, behavioral health, law enforcement, education, employers, faith-based organizations, existing community substance abuse coalitions

• Partners may include organizations not eligible for ARC funding but integral to proposal
Projected Outputs and Outcomes
Up to 15 Points

**Implementation Grants** must include:

- Businesses served (output) and improved (outcome)
- Workers/trainees served (output) and improved (outcome) and/or students served (output) and improved (outcome)
- Additional performance measures can be identified

**Planning Grants:**

- Output is plan developed
Budget and Budget Narrative
Up to 8 Points

- Submit 424 forms
- Submit 424a
- All items in the budget and budget narrative must align
- All items in the budget and budget narrative, including personnel, equipment and minor construction must align with the described project
- All items in the budget narrative must reflect level of detail requested in the section
Cost Sharing or Match

• Matching funds must be identified as accessible and available

• Match is determined by ARC classification of county/counties served by project

• Refer to the RFP for further determination of match and maximum share of ARC assistance

• Additional guidance on ARC economic designation is located at www.arc.gov/SUD

• Matching sources may be non-federal, other federal or combination of sources including in-kind
Additional ARC Requirements

• Registered for SAM before awarding of federal funds

• If requesting indirect costs must follow guidance in accordance with federal requirements. Refer to page 16 of the INSPIRE RFP

• Funding restrictions to consider include treatment services restricted to behavioral health services, including post-SUD treatment wraparound services, to assist those in recovery

• Prior to submission of application, every applicant is required to contact the State Program Managers of the state impacted by the project proposal
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