Christopher Nunn
Commissioner

September 5, 2023

Mr. Brandon McBride Executive Director Appalachian Regional Commission 1666 Connecticut Avenue, #700 Washington, D.C. 20009-1068

Dear Mr. McBride:

Enclosed please find Georgia's State Strategy Statement for Fiscal Year 2024. We continue to appreciate the partnership between our sister states and the federal government and look forward to making strategic investments to meet the needs of Georgia's Appalachian Region as well as the goals of ARC.

Please contact my alternate, Christopher Nunn, Commissioner of the Georgia Department of Community Affairs, or Annaka Woodruff, Georgia's ARC Program Manager, if you have any questions about this document.

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Sincerely

<sup>•</sup>Brian P. Kemp

Governor

BK:abw



# Georgia State Strategy Statement For The Appalachian Regional Commission Fiscal Year 2024

# Georgia and the Appalachian Regional Commission

As a member state of the Appalachian Regional Commission (ARC), Georgia participates in providing technical assistance and area development funding to its 37 counties spanning the northern third of the state. Our state plan for responsible investment of Georgia's community and economic development funds provides guidance to communities and organizations seeking funding for projects meeting the goals of the Appalachian Regional Commission. This State Strategy Statement for Fiscal Year 2023 indicates the investment priorities for the State of Georgia in our Appalachian Region.

## Georgia's ARC Leadership and Technical Resources

Governor Brian Kemp serves as Georgia's Commission member, and Department of Community Affairs Commissioner Christopher Nunn serves as his alternate. The Georgia Department of Community Affairs manages the administration of our state's ARC program. In addition to the ARC program managers, the Department of Community Affairs provides field representatives with specific knowledge of the ARC program and goals to each of the five regions in Georgia's ARC service area.

Georgia's 37 ARC counties are served by five Regional Commissions, all of which act as partners with the Department of Community Affairs, providing technical and project development assistance for local governments and other eligible organizations. These local development districts include:

- Atlanta Regional Commission serves four ARC counties: Cherokee, Douglas, Forsyth and Gwinnett
- Georgia Mountains Regional Commission is completely within Georgia's ARC service area and serves 12 counties: Banks, Dawson, Franklin, Habersham, Hall, Hart, Lumpkin, Rabun, Stephens, Towns, Union, and White
- Northeast Georgia Regional Commission serves four ARC counties: Barrow, Elbert, Jackson and Madison
- Northwest Georgia Regional Commission is completely within Georgia's ARC service area and serves 15 counties: Bartow, Catoosa, Chattooga, Dade, Fannin, Floyd, Gilmer, Gordon, Haralson, Murray, Paulding, Pickens, Polk, Walker and Whitfield
- Three Rivers Regional Commission serves two ARC counties: Carroll and Heard

# **Georgia County Designations**

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Each year, the Appalachian Regional Commission ranks counties based on national data for three economic indicators—three-year average unemployment rate, per capita market income, and poverty rate. This data determines county economic status, which governs the level of investment ARC aims to make into projects in each county. In Fiscal Year 2024, Georgia's 37 ARC counties are ranked as follows:

Appalachian Regional Commission FY 2024 County Rankings - Georgia  Region One – Georgia Mountains Regional Commission		
Bartow	Transitional	
Catoosa	Transitional	
Chattooga	Distressed	
Dade	Transitional	
Fannin	Transitional	
Floyd	Transitional	
Gilmer	Transitional	
Gordon	Transitional	
Haralson	Transitional	
Murray	At-Risk	
Paulding	Competitive	
Pickens	Transitional	
Polk	At-Risk	
Walker	Transitional	
Whitfield	Transitional	
Region <sup>*</sup>	Two – Georgia Mountains Regional Commission	
County	Economic Status	
Banks	Transitional	
Dawson	Competitive	
Franklin	At-Risk	
Habersham	Transitional	

Transitional

Hart	Transitional
Lumpkin	Transitional
Rabun	Transitional
Stephens	Transitional
Towns	Transitional
Union	Transitional
White	Transitional
Region Three -	- Atlanta Regional Commission
County	Economic Status
Cherokee	Attainment
Douglas	Transitional
Forsyth	Attainment
Gwinnett	Transitional
Region Four – Th	ree Rivers Regional Commission
County	Economic Status
Carroll	Transitional
Heard	At-Risk
Region Five = North	neast Georgia Regional Commission
County	Economic Status
Barrow	Transitional
Elbert	Distressed
Jackson	Competitive
Madison	Transitional

## **Other Partners**

In addition to administering Georgia's ARC program, the Department of Community Affairs (DCA) provides community and economic development financing, housing financing and technical assistance for community development throughout the state. The ARC program leverages the expertise of all other programs and resources, specifically including:

- Office of Downtown Development and Main Street program
- Georgia's PlanFirst program (rewards planning and implementation excellence)
- Community Development Block Grant program
- Georgia's State Historic Preservation Office (SHPO)

Georgia's ARC program also works closely with other state agencies, including:

- Georgia Environmental Finance Authority
- Georgia Department of Agriculture
- Georgia Department of Economic Development
- Georgia Department of Public Health
- Technical College System of Georgia
- The University System of Georgia

Our primary federal partners include USDA, EDA and HUD. DCA is always seeking additional partners to meet the goals of ARC, the State of Georgia, and the communities we serve.

# Appalachian Regional Commission Strategic Plan and Investment Goals, 2022-2026

In 2021, the ARC board adopted Appalachia Envisioned: ARC's 2022-2026 Strategic Plan to guide ARC's work to innovate, partner and invest in the Appalachian Region.

#### ARC Vision

Appalachia is a region of great opportunity that will achieve socioeconomic parity with the nation.

#### **ARC Mission**

To innovate, partner, and invest to build community capacity and strengthen economic growth in Appalachia.

# ARC 2022–2026 Strategic Investment Goals

# **Goal 1: Building Appalachian Businesses**

Strengthen and diversify the Region's economy through inclusive economic development strategies and investments in entrepreneurship and business development.

# Goal 2: Building Appalachia's Workforce Ecosystem

Expand and strengthen community systems (education, healthcare, housing, childcare and others) that help Appalachians obtain a job, stay on the job, and advance along a financially sustaining career pathway.

## Goal 3: Building Appalachia's Infrastructure

Ensure that the residents and businesses of Appalachia have access to reliable, affordable, resilient and energy efficient utilities and infrastructure to successfully live and work in the Region.

## **Goal 4: Building Regional Culture and Tourism**

Strengthen Appalachia's community and economic development potential by preserving and investing in the Region's local, cultural heritage and natural assets.

## **Goal 5: Building Community Leaders and Capacity**

Invest in the capacity of local leaders, organizations and communities to address local challenges by providing technical assistance and support to access resources, engage partners, identifying strategies and tactics, and conduct effective planning and project execution.

#### **State Investment Goals**

Governor Brian Kemp has outlined the following priorities for his administration in order to focus Georgia's resources responsibly. Georgia will use its ARC resources to further the goals of the Appalachian Regional Commission as well as those of our local communities, our regions, and our state.

- Make Georgia #1 for Small Business
- Prepare a ready workforce and remove barriers to employment
- Strengthen Rural Georgia
- Increase Access to Broadband Capacity Across Rural Georgia
- Improve quality of and access to healthcare options in rural Georgia

# Georgia's ARC Investment Priorities for Fiscal Year 2024

In order to maximize the benefit of ARC funds across its 37-county region, Georgia will focus funding on projects that address the following identified needs for Fiscal Year 2024:

# **Area Development Funds:**

- Downtown Development: ARC Goals One (Economic Opportunities), Three (Critical Infrastructure) and Four (Natural and Cultural Assets) all support this regional priority. As Georgia's small businesses and rural communities work to strengthen their economic resilience, ARC funds can assist by supporting projects that create and retain jobs, strengthen existing businesses, help create new businesses, improve the quality of life in communities, and reimagine how businesses will be successful in Georgia's rural, small and medium Appalachian cities.
- New, Improved or Enhanced Infrastructure: ARC Goal Three (Critical Infrastructure) supports
  this ongoing priority for Appalachian Georgia. Many rural governments are continuing to attract
  new industry and business locations and many others are working to create the necessary
  capacity to support new development. ARC funds can assist with necessary infrastructure
  improvements to continue to strengthen and grow our economy. This may include activities
  supporting the creation of affordable, workforce housing initiatives aimed at supplying the
  inventory necessary to enable business growth and expansion within Georgia's ARC region.
- Creating Resilient Communities: ARC Goal Five (Leadership and Community Capacity) support
  this priority. Both the Appalachian Regional Commission and the Georgia Department of
  Community Affairs continue to prioritize projects that are part of larger plans, either of local
  governments or authorities. Several of Georgia's ARC counties have invested in long-range
  planning activities, many with ARC's investment. Georgia will continue to invest ARC funds in
  support of planning activities at a local and regional level.
- Regrowth of the Tourism Economy: ARC Goals One (Economic Opportunities) and Four (Natural and Cultural Resources) support this ongoing priority for the region. Much of North Georgia is federally or state protected land and is a constant attraction for myriad outdoor activities. While Georgia has seen an upswing in vacation rentals in the Appalachian region, many of the tourist-related businesses and attractions are rebuilding slowly. Projects that support existing tourism-related business, allow the public and private sectors to maximize the benefit from their unique assets, attract new visitors and create or retain jobs are important to Georgia's ARC region.
- Workforce Development: ARC Goal Two (Ready Workforce) supports this priority. Across the 37-county region, Georgia's manufacturers and businesses are seeking employees to fill existing vacancies. Projects that help citizens increase or enhance their skills, provide apprenticeships

- that benefit both employers and employees, or provide support to employees to remain employed are necessary to build and keep a strong, resilient Appalachian economy.
- While deployment of broadband to under-and-unserved areas of Georgia remains a highest priority statewide and across the ARC region, Georgia DCA will temporarily minimize its use of ARC funds to assist with that effort in light of new federal and state-dedicated funds for the specific purpose of increasing broadband coverage.

## Challenges and Gaps in Georgia's Appalachian Region

Home to more than 3 million people, Georgia's Appalachian region, like so many rural areas, is less competitive economically. In turn, this hinders progress in community development, educational outcomes, and health outcomes. The Department of Community Affairs aims to improve the health, education and quality of life for Georgia's Appalachian residents by strategically addressing these specific challenges:

- Providing supports for Appalachia's workforce: In order for Georgia's citizens to succeed, we need reliable child and adult care options, access to healthcare, access to attainable and affordable housing in locations near employment centers, and access to education options.
- Suboptimal Infrastructure: Georgia has invested in basic community infrastructure and will
  continue to do so to maximize job creation efforts. Some communities have built-out industrial
  parks but need help with additional infrastructure to encourage development. Local
  governments seek best practices for cleaner, more efficient water and sewer infrastructure.
  Rural Georgia also has significant technology needs which must be met in order to maximize
  economic potential.
- Organizational Capacity/Leadership: Small, rural governments generally have fewer
  professional staff to "do the work," and fewer citizen volunteers upon whom they may rely.
  Additionally, communities must address the challenge of delivering necessary services to a
  wide-spread population. Training and leadership development for smaller communities
  remains a critical need.

## **Distressed County Funds**

In FY2024 the Georgia Department of Community Affairs will provide technical assistance through
its ARC program managers and its Office of Regional Services to Chattooga and Elbert Counties to
design and implement an economic development strategy specific to their needs. Partnering with
staff from the Northwest Georgia Regional Commission, local governments and community
organizations within Chattooga County, DCA will work to help Chattooga and Elbert Counties
achieve their highest potential as vital rural communities in our Appalachian region.

### Southern Automotive and Aviation Workforce Development Funds

The Department of Community Affairs will provide technical assistance to Chattooga County,
 Elbert County and their partners to design and fund workforce development activities that meet
 the needs of the communities within the parameters of this specific fund.

#### ASPIRE, POWER and other special funds through ARC

Georgia will actively support and cultivate regional projects, with partners in other states across
Appalachia, to use these funds to benefit our rural communities and the 13-state region as a
whole.

# **Georgia ARC Program Details**

The Department of Community Affairs seeks to address the goals of the Appalachian Regional Commission, the State of Georgia, and the communities we aim to serve in a responsible and fair manner. Accordingly, our program adheres to the following policy guidelines:

- Maximum ARC investment amount is \$1,000,000. The maximum investment amount may be waived by the Governor at his discretion.
- Priority is given to projects that are "ready-to-go," meaning that projects are encouraged to secure other necessary funding before submitting an application.
- Eligible applicants include:
  - Local governments
  - Development Authorities
  - Non-profit organizations (must provide adequate certification of status)
  - o Educational institutions
  - Public healthcare institutions
  - Public-private partnerships are eligible, but applicant must be a public entity or non-profit entity
- Each proposal is scored according to the following criteria:
  - Consistency with Appalachian Regional Commission goals and strategies
  - Consistency with Georgia Department of Community Affairs' investment requirements and objectives, which include:
    - Project supports community objectives outlined in a comprehensive local or regional plan
    - Local government applicants are current on service delivery strategy requirements to receive funding
    - Local government and development authority applicants are current on all required reporting with the state
  - o Economic impact within the community and region
  - Return on investment via economic or community development standards
    - Projects must include measurable outputs and outcomes consistent with federal performance measure requirements.
    - Projects that are identified as strategies in larger local or regional strategic plans should indicate their ability to meet goals in said plans
  - Innovation some projects may be untested in Georgia, and therefore may not be addressed in a regional or local planning document; the review committee will give proper consideration to innovative applications that address priorities within the ARC Strategic Plan.

#### **Construction Projects**

- Construction projects should have a preliminary engineering/architectural report prior to submitting a request for funding.
- In the case of tourism-related construction projects, credible forecasts for increased commercial activity must be included.

- DCA or the Georgia Environmental Finance Authority will serve as the Registered State
  Basic Agency for the administration of construction projects. (GEFA will administer
  water/sewer projects and DCA all others that qualify as construction). DCA may grant an
  exception to this policy only in the case where another federal agency participating in
  the project is willing to administer ARC funds.
- Projects must obtain all reviews and approvals pertaining to federal financing PRIOR to project start dates. These include, but are not limited to:
  - Environmental assessments
  - Wage and labor rate approvals
  - Procurement approvals
  - Contractor approvals
- Organizations seeking ARC funding for construction projects will be strongly advised of time constraints associated with federal financing. All activities associated with construction projects must adhere strictly to these requirements.

## **Non-construction or Operating Projects**

- ARC funding is limited to start-up costs and two years of operation costs.
- No project is guaranteed more than one year of support.
- Projects requesting start-up funds should identify sources of funding to continue the project upon cessation of ARC investment or indicate a plan for cultivating future funding.
- In most cases, operating proposals should indicate an 18-month initial start-up phase.
   New projects generally meet unexpected delays, and this 18-month window can help alleviate the need to extend a project to meet its initial objectives.
- Any project seeking continuation funding (second or third year) should contact Georgia's ARC office at least one month prior to the pre-application deadline to discuss additional funding. These projects must provide evidence of satisfactory performance in meeting first-year objectives in order to be considered for any additional funding.
- ARC will serve as the administering agency for all non-construction projects.

# **Ineligible Activities**

Georgia's ARC program does not fund the construction of schools, places of worship or government buildings.

## **General Information**

Pre-applications for funding are required and may be submitted at any time. All application materials are available at: <a href="https://www.dca.ga.gov/arc">www.dca.ga.gov/arc</a>.

 Please contact <u>Annaka.woodruff@dca.ga.gov</u> to discuss any potential project prior to submitting a pre-application.

- The Department of Community Affairs accepts pre-applications for ARC funding on a rolling basis. In FY2024, full applications are due on the second Friday of October, January, April and July.
- Projects that are approved by the Governor will be sent on to ARC for final review and approval. Georgia will notify those communities/organizations that are approved, although the date for these approvals will vary.